



NEW

Include Special Sections
“Handling Politically Difficult
Situations and Managing
Political Dilemmas”

and

Learn three secrets to **advance**
your career, stand out as a
leader, and liking your life, all
at the same time!

MANAGING POWER **& POLITICS IN PROJECTS™**

High Impact Project Stakeholder Management™

It is proven that Political Skill positively influences the career outcome.

(Todd SY, Harris KJ, Harris RB, Wheeler AR., 2009)

*Political skill is positively related to **total compensation, total promotion, career satisfaction, life satisfaction and external marketability!** You might have seen or experienced many situations where technically competent candidates are passed over for promotion in favour of those who are more politically competent.*

Learn this essential competency every manager must have to take on a senior leadership role!

- ✓ *Build political skill to achieve career success*
- ✓ *Build power and influence to get things done effectively*
- ✓ *Develop strategies to manage power & politics in projects and attain stakeholders' cooperation*
- ✓ *Establish productive multi-directional relationships*
- ✓ *Learn negotiation & conflict resolutions techniques to achieve win-win outcome*

Project Decision®

www.projectdecision.com

Exercise Power & Influence to Get Things Done™

MANAGING POWER & POLITICS IN PROJECTS™

Program Outline

High Impact Project Stakeholder Management™

- ❖ What is Political Skill?
- ❖ Political Skill Assessment
- ❖ Key Dimensions of Political Skill
- ❖ Role Play and Case Studies on Political Skill
- ❖ Development Activities for Political Skill
- ❖ Action Plan to Improve Political Skill
- ❖ Three Key Secrets for Career Success
- ❖ 9 Power Tactics to Secure Buy-in, Support, or Compliance from stakeholders
- ❖ Developing a Stakeholder Engagement Plan
- ❖ Case Studies and Real-life Case Discussions about Stakeholder Engagement Plan
- ❖ Managing Relationships with Stakeholders to get what you want
- ❖ Effective Communication with Project Stakeholders
- ❖ Managing Conflicts, Handling Politically Difficult Situations, and Managing Political Dilemmas
- ❖ Win-Win Negotiation (Lecture, Role Play, Case Studies and Videos)
- ❖ Evaluating stakeholders' satisfactions and critical success factors in stakeholder management and building political skills



Timing

8:45am : Registration
9:00am : Workshop Begins
10:15am : Morning Break
12:30pm : Lunch Break
01:30pm : Workshop Resumes
03:30pm : Afternoon Tea Break
06:00pm : Workshop Ends

Venue

Minimum 4-star hotel or equivalent to create a relax and enjoyable training environment with good buffet lunches and coffee/tea breaks with refreshments.

Who should Attend

Senior Executives and Managers who want to influence people to collaborate effectively across multiple stakeholder groups (functions, teams, and divisions).

People who aspire to take on a senior leadership role to make greater impact on their organizations.

Project Sponsors, Project Directors, Program Managers, PMO Directors, PMO Managers, Project Managers and Project Core Team Members **who must skillfully handle power and politics in projects and want to influence and manage various project stakeholders to achieve successful project outcome.**

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High Impact Project Stakeholder Management™

Innovative Program Delivery Approach

- ❖ Lectures and Case Study Discussions
- ❖ Real-life Project Discussions (about handling politically difficult situations and managing political dilemmas)
- ❖ Multimedia Video Clips of Various Key Learning Points (e.g. topic on Body Language)
- ❖ Role Plays on Interpersonal Influence and Negotiation
- ❖ Reflections and Sharing of Lessons Learned
- ❖ Political Skill Assessment
- ❖ Political Skill Improvement Action Plan

Certificate

Certificates with **21 professional development units (PDUs)** recognized by the Project Management Institute, USA.

17 Leadership PDUs + 4 Technical PDUs = 21 PDUs.

KEY IMPORTANT POINT

This exclusive event is **BY INVITATION ONLY** to screen the participants with **sufficient experience to share with the class real-life politically difficult situations** for effective knowledge exchange and sharing.

The class size is limited to increase the quality of this workshop!

Client Testimonials

"Very useful in managing the political side of project management."

Sushma Goh
Director (Projects, Exhibition Management & Operations)
The National Art Gallery, Singapore

"Enjoy the class. It is very useful."

Lilian Chua
Service Delivery Director
NCS Pte. Ltd.



MANAGING POWER & POLITICS IN PROJECTS™

High Impact Project Stakeholder Management™

Naing Moe Aung, PMP®, PRINCE2®, M. Eng.

Naing is a successful and sought-after hands-on project manager, an entrepreneur, an accomplished project management trainer and a firm believer that promoting the application of project management best practices is crucial for social and economic development of every society. He has managed various industrial and organizational projects during his career with multinational companies such as Gemplus, Johnson & Johnson, and the Comcraft Group.

Naing has more than a decade experience in managing projects and programs in construction, new product development, business process reengineering, enterprise resource planning (ERP) system implementation, and lean manufacturing programs. Naing is profoundly advancing the utilization of project management for strategic value creation of organizations and has been conducting interactive action-oriented project management workshops and seminars in various countries including France, Singapore, Indonesia, Malaysia, Thailand, Vietnam, and China since 2002. Naing has trained thousands of executives, managers, engineers, and project managers in these workshops. Naing's training sessions are hugely successful and over 90% of participants have rated it as very good or excellent (9 or 10 out of 10).

Naing graduated with Bachelor Degree in Mechanical Engineering, B.E. from Yangon Institute of Technology and stood 1st out of 257 successful candidates in his graduating class. Naing further pursued his graduate studies at Asian Institute of Technology, a regional technology and management institute that nurtures the next generation of future leaders in Asia and earned Master Degree in Manufacturing Systems Engineering, M. Eng. from School of Advanced Technologies.

Naing is a certified Project Management Professional (PMP®), the project management profession's most recognized and respected global credential by the Project Management Institute (PMI®) headquartered in the USA. Naing is a member of PMI® and actively participating in the activities of PMI Singapore Chapter. Naing has also earned PRINCE2® 2017 Practitioner Certificate in Project Management.

As a passionate believer in the value of project management, Naing has contributed new ideas on project management to PMI® and Naing has been recognized as one of the final exposure draft reviewers and contributors in the 4th Edition of Project Management Body of Knowledge (PMBOK®) Guide.

Naing is the Founder and Master Trainer of Project Decision®, Singapore based the premier project management training, coaching, and consulting firm with the absolute focus on enabling individuals and organizations to achieve maximum returns on their project investments with the use of proven project management best practices.

Client Testimonials

Naing is truly expert in this field. I have **learned a lot of new insights that I can now apply to achieve my career development goals!**

Vivien Goh
Senior Manager
Robert Bosch (SEA) Pte Ltd

"This course is a must for all PMs."

Chak Lai Leng
Project Manager
NCS Pte. Ltd.

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